## Advancing new ways to serve human potential

to Hellenic Federation of Enterprises (SEV) Workshop | 19<sup>th</sup> January 2021

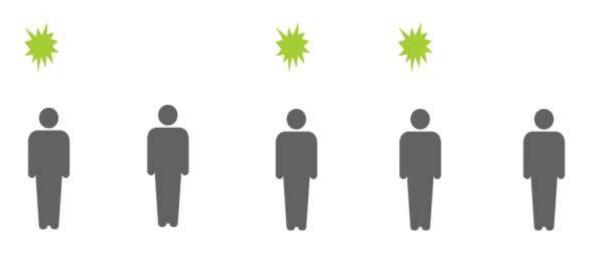




## Learning challenges

## Poor engagement

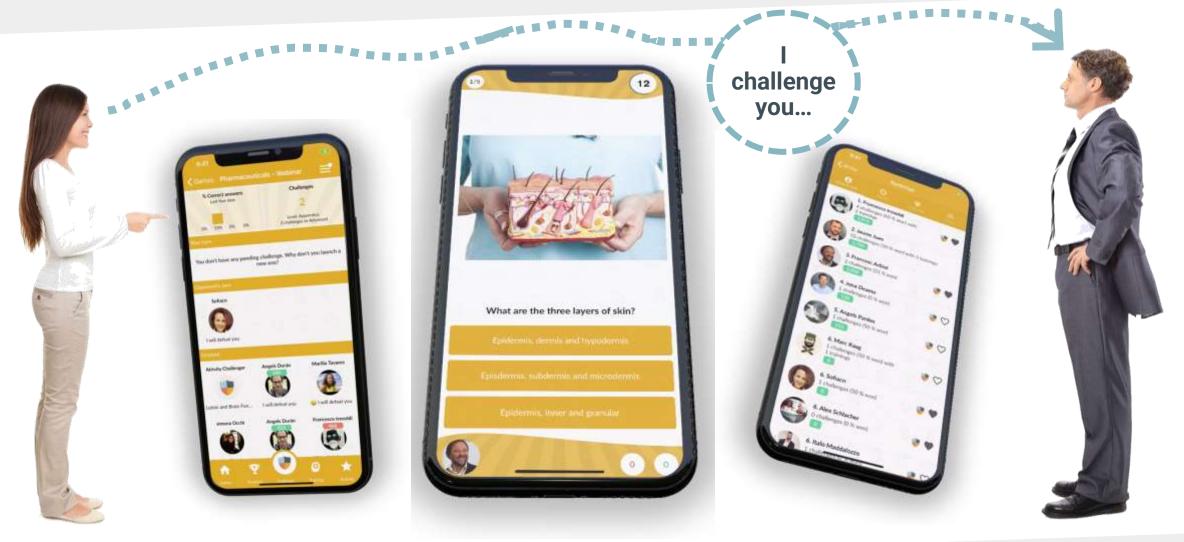
## Lack of retention







## Social mobile learning





## Divide and conquer knowledge



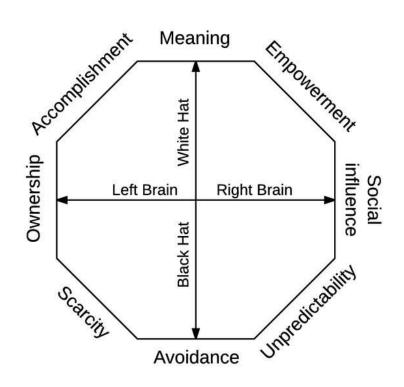


Key fact:
1' minute per challenge
boosts usage during
"spare" time

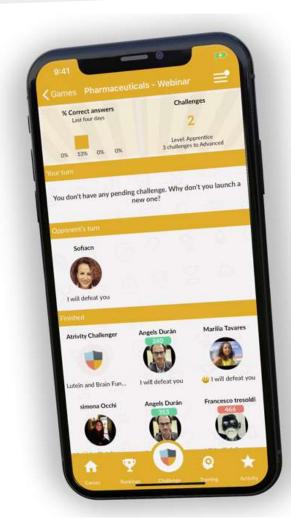
Any Audience Internal External



## Data driven engagement & repetition engine



Atrivity & Octalysis Gamification Framework (Yu-kai Chou)



## +25 game mechanisms





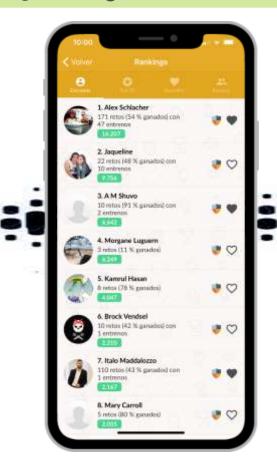
## Enterprise knowledge gamification platform

**Knowledge delivery & reference** 

**Knowledge strengthen and retention** 

Rich Analytics (by topic, team, country)









## "Atrivity": +400 worldwide customers

GRIFOLS Pharma SANOFI GETINGE Roche **Diagnostics** O BD Scientific Medical Dev. Medtronic PRADA GUCCI POLICY **Fashion** Retail BROCADE<sup>™</sup> **Electronics Automobile** Jeep **BBVA** Sabadell Banking Deloitte. Consulting MAHOU Sanniguel Food Insurance Lipigas Diegrand Utilities



#### **Nestlé Infant Nutrition & Pharma**

- +100 countries
- · +40 languages
- · +11.000 users
- +12 M questions answered
- Product and medical knowledge



#### **Abbot / Pharma**

- +25 countries
- · +10 languages
- +5.000 users
- +2M questions answered
- Product and medical knowledge



#### **Dell / Computers**

- +36 countries
- +11 languages
- · +6.500 users
- +2M questions answered
- Product and tech knowledge



#### Hyundai / Automobile

- +10 countries
- +5 languages
- +2.000 users
- +1 M questions answered
- Processes and compliance knowledge

#### **PRADA**

#### **Prada / Luxury Fashion**

- +30 countries
- +12 languages
- +3.000 users
- +2 M questions answered
- Brand, collection, sales ceremony and fashion general knowledge





**Animal Care** 

## "Atrivity" impact analysis

### +165 million questions by ½ million users

**ENGAGEMENT** 

90 -100%

**ACQUISITION** 

Up to 650 questions answered in 5 days

**RETENTION** 

Average knowledge increase ratio of +25%

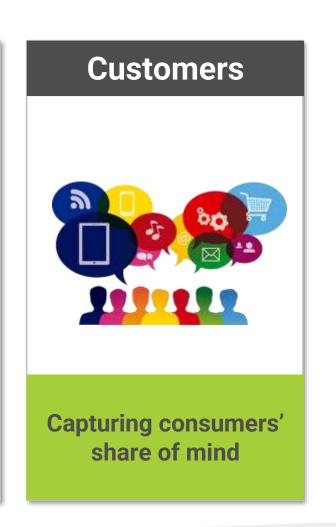


## "Atrivity" cases in Greece

# Sales / HR **Product Launch New employees**

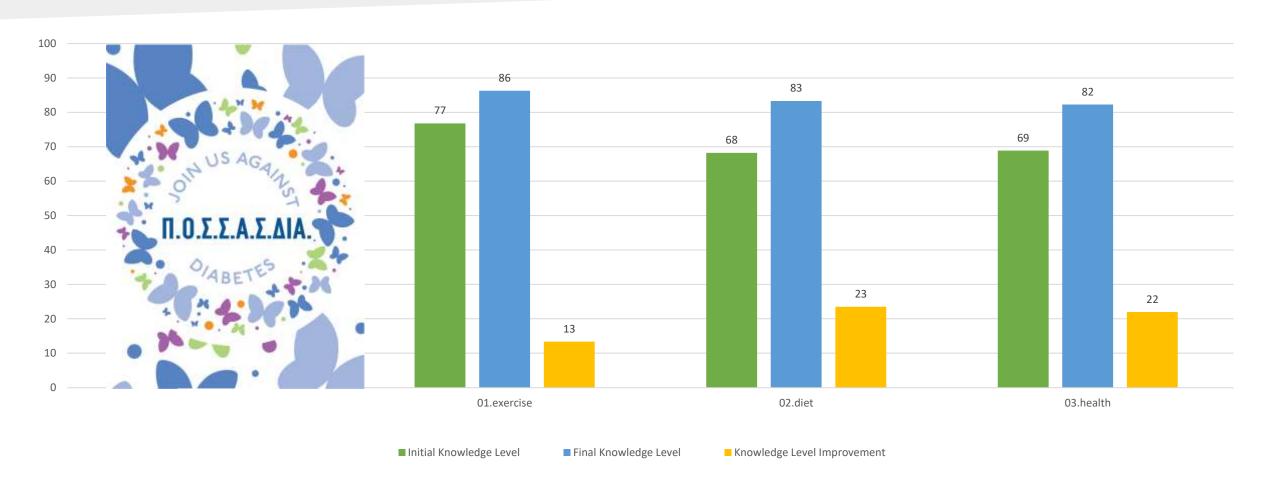








## Less knowledge gaps (Diabetes Quiz Academy)





## Atrivity commercial partner (Greece & Cyprus)

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