

# Investment Plan for Europe

## Support for Growth

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## Strong, continuous and steady support to Greece, notably during the crisis years

- Total EIB lending in Greece over the past 5 years: EUR 7.7 billion
- Total EIB lending in Greece in 2014: EUR 1.5 billion
- Total EIB exposure in Greece: EUR 17.2 billion
- Customised products: Trade Finance Facility  
SME Guarantee Fund



EIB lending by sector in Greece from 2010 to 2014 (in EUR m)

Energy	23 %
Transport, telecommunications	34 %
Water, sewerage, solid waste, urban development	9 %
Industry, services, agriculture	12 %
Education, health	6 %
Small and medium-scale projects	16 %

### Transaction structure

- **Signature:** November 2014
- **Amount:** EUR 25m
- **Instrument:** InnovFin MidCap Growth Finance
- **Purpose:** Finance the development and production of pharmaceuticals
- **Other:** First InnovFin / RSFF loan in Greece

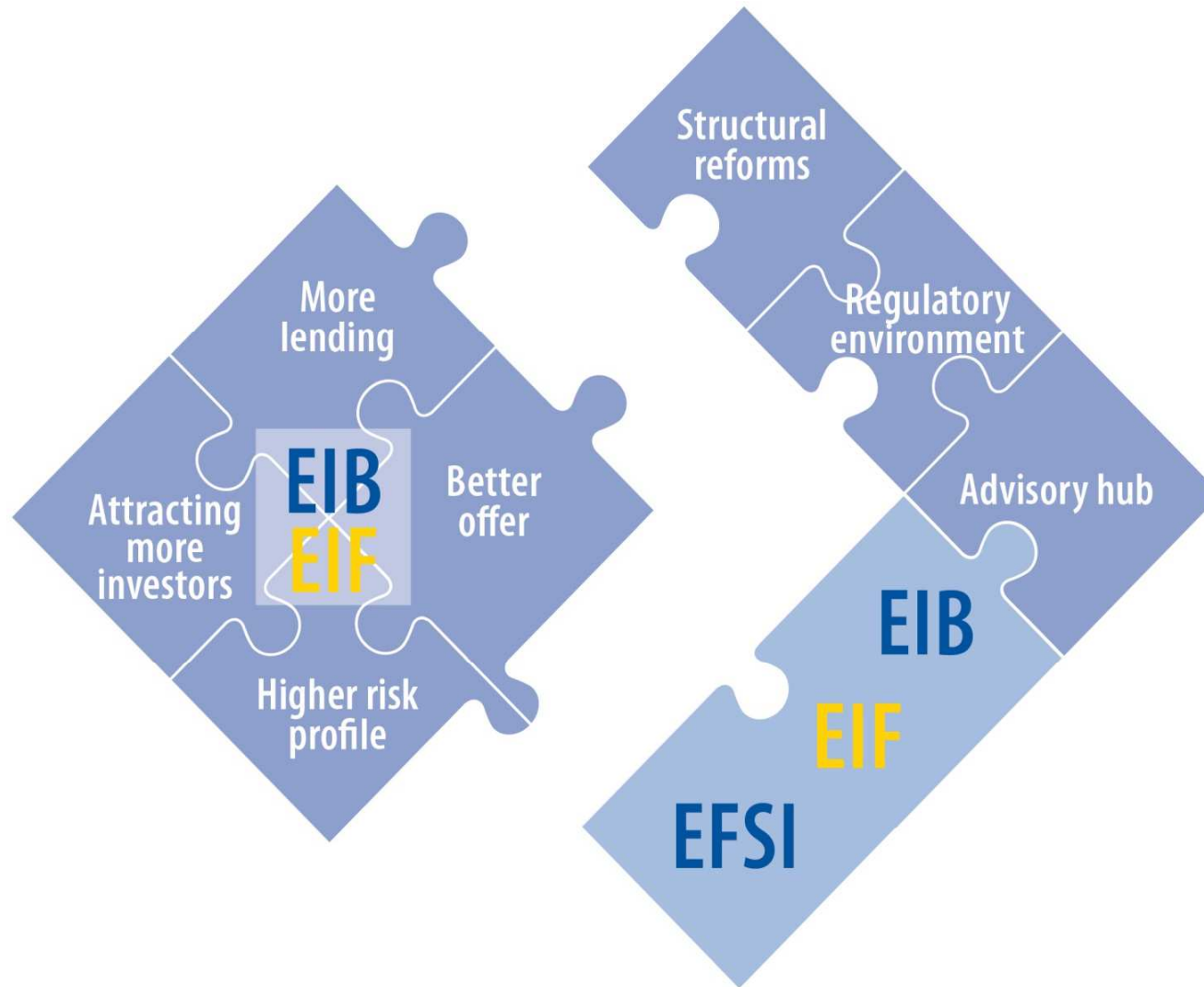
### EIB Investment rationale

- Innovative midcap pharmaceutical company, with proven expertise in drug development
- Strong sales growth and increase in people employed in recent years, despite Greek economic crisis
- Diversification of funding outside of Greek banks

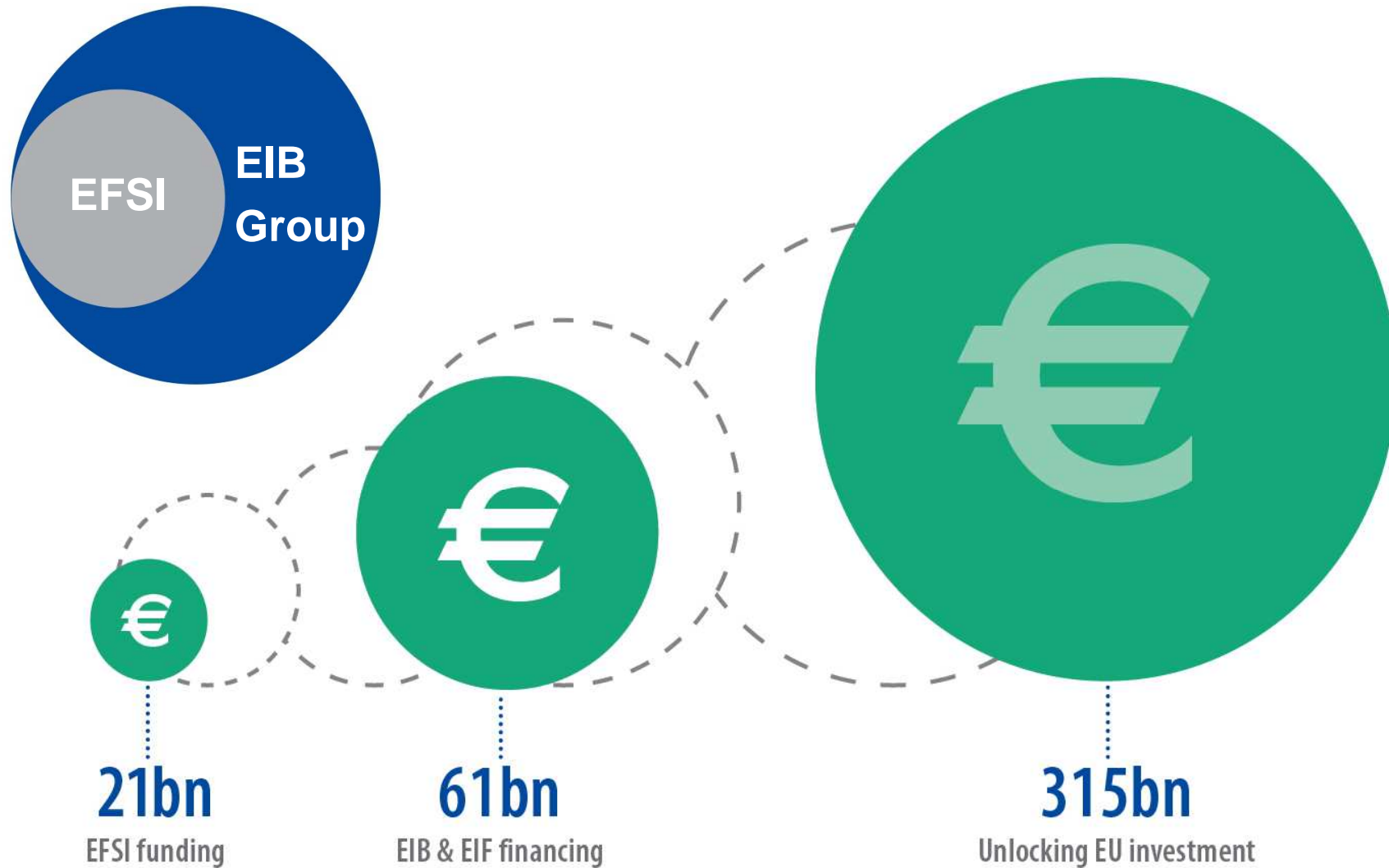
### Borrower Profile

- Family owned pharmaceutical company
- One of the largest Greek pharmaceutical companies
- Focused on B2B sales of generic drugs

## Every piece of the puzzle counts



# Mobilising New Investment



## Instruments to be deployed (WORK IN PROGRESS)

INNOVATION

GUARANTEES for SMEs

INFRASTRUCTURE

VENTURE CAPITAL for  
SMEs and midcaps

EQUITY-TYPE

**Some of the initiatives in collaboration with other public,  
promotional institutions**



# European Investment Bank

*The EU bank*